



There's a better
future in store

WEALD GRANARY LTD

Weald Granary

Newsletter: March 2011

MOISTURE METER CLINIC AND MEMBERS DAY

Wednesday 22nd of June, 10am to 4pm.
A chance to get your meter certified, meet
the staff and check the progress of the
new development.

NEW LOAD DATA PROGRAM

The new IT program developed in
conjunction with Hampshire grain will send
out information by text message and / or
email on individual load weights, moistures
and qualities as soon as they have been
logged at the Granary.

**Please make sure we have your
up to date email addresses and
mobile numbers** and preferred
method of delivery so you can take
advantage of this facility.

NEW PEOPLE AND TRUCK!

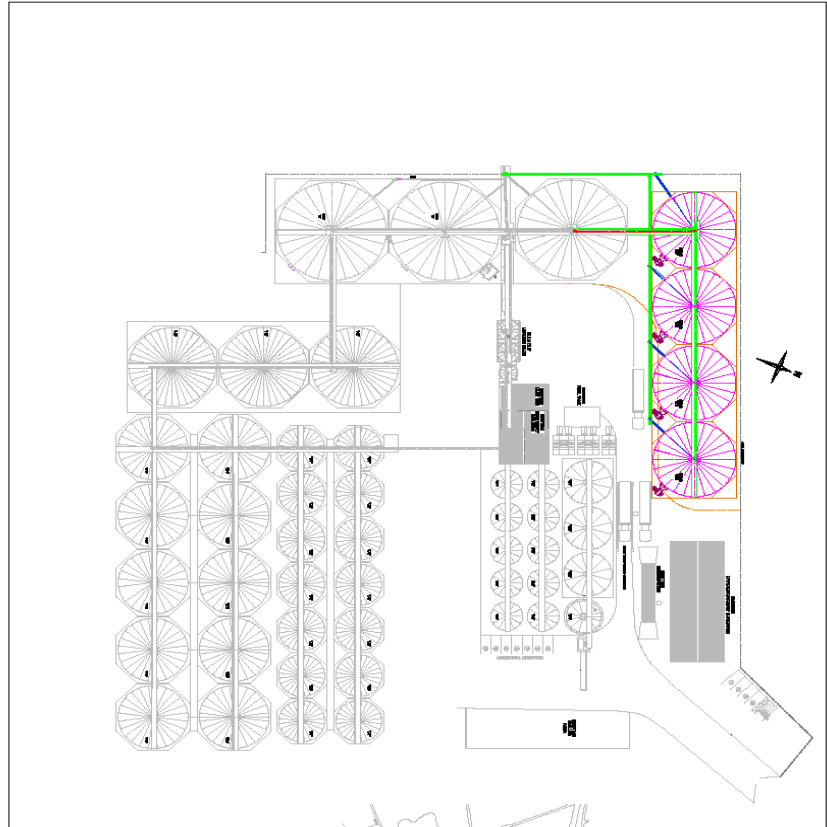
In order to keep improving the service to
members Grant Sykes, former summer
student worker, has been taken on as
assistant transport planner to Kenton and
we will also operate five full time trucks
from harvest. An increase of one.

Roger Seed, of Pro-Seed Consulting, has
been co-opted as a director and will take
on specific tasks to improve the efficiency
of our links with Openfield and financial
matters.



16,000 TONNES MORE STORAGE !

Work has started on four 4,000t silos (coloured on the plan below) plus a drier and intake
upgrade, the latter made possible by a £50,000 Leader grant. The silo costs, non grant-
aided for the first time, are matching tonnage selling price thanks to the existing
infrastructure that we have already put in place. This will see store capacity increase 26% to
77,000t, with a total throughput of around 85,000t. It is driven by demand but will benefit
existing members by making the most of economies of scale and increased marketing
opportunities.



FOREIGN WHEAT BUYERS VISIT THE GRANARY

Millers and bakers from Spain, Portugal, Morocco, and Algeria visited the Granary in
February as part of the industry visits section of the British Cereal Exports committee's
Bread Making Workshop week. The BCE is part of the HGCA and promotes UK cereals to
overseas buyers and the group seemed very impressed with the Granary's storage and lab
facilities. They also visited director David Goodworth's farm (left) where they were of course
mostly interested in the machinery and diversifications! They found it very difficult to believe
that we planted wheat in September and harvested it in August as they all have far shorter
growing seasons. Interestingly they (like us) are big fans of our assurance schemes but
would, however, prefer wheat at 13.5% moisture.